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|  **1.** | **Query: - What should be the level of Participants?** |
|  | ***Reply: - Its Circle level Programme and the level should be, AEE/JE. Minimum qualification should be an Engineer.*** |
| **2** | **Query: - What is the Time line from the date of award in the RfP to complete the task?** |
|  | ***Reply: -The zone wise timeline mentioned to complete the task are given below.******North 15-months, West 15-month, South 12-month, East & North-East 06 month.******However, The Timeline may be changed with mutual understanding between BEE & the selected agency at the time of sign the contract.***  |
| **3** | **Query: -What is the total number of Knowledge expert and lead member?** |
|  | ***Reply: - the total number of Knowledge expert and lead member should be 5 including one lead member.*** |
| **4** | **Query: - Any consultant will seat at BEE Office?** |
|  | **Reply: - *Yes, his role will be for coordination in between BEE & participants.*** |
| **5** | **Query:-Can we pay the single bid security for all four zones with bid processing fee.** |
|  | **Reply: - *No, zone-wise bid security must be deposited with each bid.*** |
| **6** | **Query:-if there is any language problem in any region then. Can we assign some local language experts?**  |
|  | ***Reply: - NO*** |
| **7** | **Query: - If any course material would be provided by BEE?** |
|  | ***Reply: - Yes, the course material prepared for preliminary level participants would be provided to the selected agencies.*** |
| **8** | **Query: - who will decide the area & location?** |
|  | **Reply: *- Agency in-consultation with DISCOMs should decide.*** |
| **9** | **Query: -If any field visit can be Organized?** |
|  | **Reply: *- May be decided based on the existences of the good DSM programme.*** |
| **10\*** | **Query: -What should be the procedure for reimbursement of the travel expenses of the participants?**  |
|  | **Reply: - The travel expenses may be directly reimbursement to the DISCOM.** |
| **11** | **Query: -Is the experiences in DSM & Energy Efficiency are must or either in one of them is sufficient?** |
|  | ***Reply: - The experience should be in both Energy efficiency & DSM programme.*** |
| **12** | **Query: -Since any agency will not be giving more than one Zone, so what will be the order of opening of financial bids of different zones?** |
|  | ***Reply: - The order of opening of financial bids for different zones will be as mentioned in the RfP clause.*** |
| **14** | **Query: -The course material is to be prepared after identifying the needs of the participants. Whether this course material is in the form of power point presentation or a word file? Please also indicate the language of course material.** |
|  | **Reply:  *Yes it may be in the form of power point and hard copy also to be provided to the during the presentation.*** |
| **15** | **Query: -If the confirmed participants from the DISCOMs refuse/deny participating in the workshop and DISCOM/Participant gives an emergency reason for the same at 11th hour reducing the total number of participants below 30/40, what will be the financial implication on workshop?** |
|  |  ***Reply: -It is the responsibility of the agency to ensure the minimum number of participants in each training programme as defined in RfP.*** |
| **16** | **Query: -Similarly, because of above conditions, the number of participants for entire zone reduces below 75% of the estimated number by BEE, what bill be financial implication? A letter from BEE addressed to all DISCOMs citing the importance of the workshop will be very helping in ensuring the participation from DISCOMs.** |
|  | ***Reply: - Yes, financial implication is there as define in RfP.* A letter from BEE addressed to all DISCOMs citing the importance of the workshop would be sent.** |
| **17** | **Query: -Mobilization Advance amount (10%) is very less, it may be considered for enhancement.** |
|  | ***Reply: -This is as per the payment terms defining the RfP BEE decides not to enhance this amount.*** |
| **18** | **Query: - Whether the participants can be a mix of participants from different DISCOMs or a single workshop can be devoted to a single DISCOM?** |
|  | ***Reply: -The participants can be a mix of participants from different DISCOMs in case the required numbers of participants are less from single DISCOMs.*** |