

Bureau of Energy Efficiency

(A Statutory body under Ministry of Power, Government of India)

4th Floor, Sewa Bhawan, R.K. Puram Sector – 1, New Delhi – 110066

Subject: Pre-bid meeting conducted on 28th Oct 2024 for Proposal for Hiring of IT agency for development and up-gradation of the dotnet and CRM portal along with IT related consultancy-reg.

A web-based pre-bid meeting against Request for Proposals (RfP) for Hiring of IT agency for development and up-gradation of the dotnet and CRM portal along with IT related consultancy held on 28th Oct, 2024 at Bureau of Energy Efficiency, New Delhi.

2. The clarification to the aforesaid RfP is as tabulated below.

Sr. No	Clause mentioned in Published RfP	Queries by Agencies	Remarks
1	RfP Clause: 4.10 The bidder will have to submit EMD of Rs 10,00,000	Please confirm if exemption to MSEs/ MSMEs is allowed as S. No. 10, (h) and (i) are conflicting statements.	At Clause 6.2 (i) of RfP about the exemption of EMD for MSEs registered agency, is provided and shall prevail. Changes in RfP not required.
2	RfP Clause: 4.2 Must be reputed agency/organization with credible background with at least 7 years of experience in the field of Energy Efficiency related projects, Energy related consultancy work, work experience related to the MoP, MNRE/Central Govt/State Government departments working in the field of Energy.	1) The project is for development and up-gradation of the dotnet and CRM portal along with IT related consultancy which is basically IT/Software development work. At present, it is appearing from the RFP that it is only for Consultant / Consultancy Service Provider / Organisation working in the domain of Power / Energy and the work is not for IT/Software development agency. It is requested to please clarify and amend the statement / clause. 2) In case if BEE is looking for an IT/Software development agency with experience of developing web applications / software for power / energy sector, then it is requested to BEE to please consider the experience as "at least 3 years" instead of "at least 7 years" in order to invite broader participation of bidders.	1) Experience with Govt. agency is preferred but not restrictive. Changes in RfP not required. 2) As per RfP.

3	<p>RfP Clause 4.3 Should have been profitable over last three financial years with minimum annual turnover of INR 4 Crore in last three (3) financial years i.e. 2021-22, 2022-23 and 2023-24.</p>	<p>Exemption on prior experience and turn over by considering MSME industry and startup Guide to Public Procurement.</p>	<p>Exemptions as per Government norms shall be provided.</p>
4	<p>RfP Clause 4.12 Preference shall be given to the agency having 5 CRM System implementation & 3 Microsoft CRM certified resources.</p>	<p>1. We are seeking the relaxation in the experience of 5 CRM System implementation & 3 Microsoft CRM certified resources. 2. Reduce the 5 CRM System implementation to 03 CRM System implementation.</p>	<p>As per RfP.</p>
5	<p>RfP Clause 4.5 The proposal can be submitted as a sole agency only, no consortium with other agency/ organisation will be allowed. The agency shall be having experience in development of the Trading/Auction Platform.</p>	<p>Allow joint Venture/Consortium for this tender</p>	<p>As per RfP.</p>