

## Minutes of Meeting (MoM)

**Date:** 10<sup>th</sup> February,2025

**Time:** 03:30 PM to 04:30 PM

**Medium:** Online

**Minutes of pre-bid meeting for clarification of the queries raised against the RfP floated for Request for hiring of agency for Baseline Data Collection and Verification Audit for Thermal Sector under PAT Scheme”.**

A pre-bid meeting for clarification of the queries raised for the RfP floated on GEM with reference no: GEM/2025/B/590193 for the above-mentioned subject was convened on 10<sup>th</sup> February,2025 at 03:30PM virtually on MS Team. BEE made a short presentation on the objective of the assignment, team composition, scope of work, Timelines and Terms of Payment and Selection Methodology of the agency.

The following representatives were present in the meeting from BEE and agencies:

1. Shri Sunil Khandare, Director
2. Shri B Soundar Rajan, Senior Sector Expert
3. Representative form the following agencies:-
  - a. M/s FICCI.
  - b. M/s Wire Consultancy.
  - c. M/s Operative Save Urja Solutions Pvt. Ltd
  - d. M/s PGS Energy Services Pvt. Ltd
  - e. M/s MCJ Energy engineers pvt.ltd

**Table:1:- Queries discussed and replied during the meeting:**

| S. No. | Clause/ Reference                            | Comment/Suggestion   | Reply of queries/<br>Changes  | Is<br>revision<br>required<br>in RfP |
|--------|--|--|---|--------------------------------------|
| 1.     | <b>5.4 Evaluation of Technical Proposals</b> | The evaluation criteria allocate marks specifically for work experience in the thermal power plant sector. While we have | The criteria specifying direct work experience in the thermal power plant sector remain a crucial | No                                   |

| S. No. | Clause/ Reference         | Comment/Suggestion  | Reply of queries/<br>Changes  | Is<br>revision<br>required<br>in RfP |
|--------|---------------------------|---|---|--------------------------------------|
|        |                           | <p>extensive experience in related fields, our direct work orders in the power plant sector are limited. Given that non-empaneled companies are being considered, we kindly request a modification in the criteria to ensure a fair opportunity for all agencies to compete.</p>  | <p>requirement and cannot be relaxed.</p> <p>Given the technical complexities and sector-specific challenges involved, prior experience in thermal power plants is essential to ensure the highest standards of execution and compliance with industry regulations.</p> <p>While non-empaneled companies are being considered, the evaluation parameters must prioritize direct sector experience to maintain the integrity and quality of the selection process.</p>   |                                      |
| 2      | 4.1.1. Technical Proposal | <p>The availability of experienced professionals in this domain is a limited pool of experts with relevant experience. So requesting that a single team be allowed to participate across multiple groups.</p> <p>In cases where an agency secures L1 in one group, the remaining groups can be automatically cancelled for that agency. This approach was previously adopted by BEE for the GHG tender, which had a similar scope of work</p> | <p>The thermal power plant sector are readily available in the market.</p> <p>Given the time-bound nature of this activity, allowing an agency to participate in multiple schedules without separate teams could compromise both quality and timely completion.</p> <p>If such a provision were considered, a single team might end up handling multiple schedules, further impacting efficiency.</p> <p>Additionally, there is no direct provision in GeM to automatically cancel the remaining groups if an</p> | No                                   |

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|--------|-----------------------------------|--|--|--------------------------------------|
|        |                                   |  | agency secures L1 in one group.  |                                      |
| 3      | <b>4.1.1. Technical Proposal</b>  | Can the agency be awarded more than one schedule.  | Yes, provided that the agency is technically qualified as per RfP and L1 in the financial bid. | No                                   |
| 4      | <b>4.1.1. Technical Proposal:</b> | If an agency is awarded one group, its bid for the next group should not be opened (at page no. 12 of phase 2 RfP) | There is no such provisions in GeM.  | No                                   |
| 5      | <b>6.1 The Financial Proposal</b> | Is the amount to be quoted on Gem is inclusive of GST.   | Yes, the final total amount to be quoted must be inclusive of GST as per GeM rules.            | No                                   |

**Conclusion:**

The queries mentioned in the table-1 are nominal hence no changes have been proposed.

This issues is with the approval of the competent authority.