

**“Training Workshop for Financial Institutions on Energy Efficiency financing”**

**25 – 26 April 2018**

**Agenda**

**Date** : 25<sup>th</sup> April 2018 (Day 1)  
**Venue** :Hotel Hindusthan International  
 A-112, Shriya Talkies Street,  
 Opposite ICICI Bank, Unit - 3,  
 Kharvel Nagar, Janpath, Bhubaneswar

<b>Time</b>	<b>Topic</b>	<b>Speaker</b>
09:30 AM - 10:00 AM	Registration	
<b>WELCOME SESSION</b>		
10:00 AM - 10:05 AM	Welcome Remarks	Ms. Vineeta Kanwal, Jt Director, Bureau of Energy Efficiency (BEE)
10:05 AM - 10:10 AM	Address	Mr. Hari Govindarajan, World Bank Group (WBG)
10:10 AM - 10:15 AM	Address	Mr. K P Phillip, AGM, IREDA
10:15 AM - 10:20 AM	Special Address	Mr. D C Sahoo, Engineer – in – Chief- Elecy – cum –PCEI, SDA Odisha, Dept of Energy
10:20 AM - 10:25 AM	Inaugural Address	Ms. Praveena Kala, Zonal Head & Chief General Manager, SBI
10:25 AM - 10:30 AM	Vote of Thanks	Mr. Sriraj Mishra, Chief Engineer, State Designated Agency
10:30 AM – 10:45 AM	<b>Group Photograph followed by Tea</b>	
10:45 AM - 11:00 AM	Preliminary assessment of trainees on Energy Efficiency	
<b>TECHNICAL SESSION</b>		
11:00 AM - 11:30 AM	Module 1: Introduction to Energy Efficiency (EE) and Market Opportunity	Ms. Vineeta Kanwal, Joint Director, Bureau of Energy Efficiency (BEE)
11:30 AM - 12:00 PM	Module 2: Introduction to ESCO and various business models for implementation of EE projects	Mr. Lalit Sikaria, Asst. GM, CARE
12:00 PM - 12:15 PM	EE Case Studies – ESCO experience	Mr. Pradeepta Kumar, CEO, G-On Energy Controls
12:15 PM - 12:30 PM	Odisha State Milk Federation(OMFed) experience of EE project	Dr. Sanjay Sahu, Plant Manager, OMFed
12:30 PM - 01:30 PM	<b>Lunch</b>	
01:30 PM - 05:00 PM	Site Visit to an Energy Efficient Project: Odisha State Milk Federation, Bhubaneswar	

**“Training Workshop for Financial Institutions on Energy Efficiency financing”**

**Agenda**

**Date: 26<sup>th</sup> April 2018 (Day 2)**

**Venue: Hotel Hindusthan International**

A-112, Shriya Talkies Street,  
Opposite ICICI Bank, Unit - 3,  
Kharvel Nagar, Janpath, Bhubaneswar

<b>Time</b>	<b>Topic</b>	<b>Speaker</b>
09:30 AM - 10:15 PM	Module 3: Financial Appraisal of EE project	Mr. Sunil Agrawal, VP, TATA Cleantech Capital Ltd.
10:15 AM - 11:00 AM	Module 4: Technical Appraisal of EE project	Mr. K P Phillip, AGM, IREDA
<b>Tea</b>		
11:00 AM - 11:30 AM	Activity session for the participants	Moderated by BEE
11:30 AM - 12:00 PM	Module 5: Introduction to M&V	Mr. Joseph Prakash, Associate Director, Meghraj Capital Advisors
12:00 PM - 12:20 PM	Quiz	Moderated by BEE and IFC
12:20 PM -12: 30 PM	Interactive Session	Moderated by BEE
12:30 PM - 12:45 PM	Distribution of Certificates	SDA and BEE
12:45 PM - 12:55 PM	Distribution of Prizes	SDA and BEE
12:55 PM - 01:00 PM	Vote of Thanks	Ms. Vineeta Kanwal, Jt Director, Bureau of Energy Efficiency (BEE)
<b>Lunch</b>		