## **BASE LINE ENERGY AUDIT REPORT**

"SUPPORTING NATIONAL PROGRAM ON ENERGY EFFICIENCY IN SMES FOR INDORE(FOOD) CLUSTER"

## **RAMA AGRO INDUSTRIES**

Agrawal Udhyog Nagar, Palda, Indore

14-12-2015



4<sup>th</sup> Floor, Sewa Bhawan, R K Puram, Sector-I, New Delhi -110066



## **DEVELOPMENT ENVIRONERGY SERVICES LTD**

819, Antriksh Bhawan, 22 Kasturba Gandhi Marg, New Delhi -110001 Tel.: +91 11 4079 1100 Fax : +91 11 4079 1101; www.deslenergy.com

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	e 1 of 35

## DISCLAIMER

This report (including any enclosures and attachments) has been prepared for the exclusive use and benefit of the addressee(s) and solely for the purpose for which it is provided. Unless we provide express prior written consent, no part of this report should be reproduced, distributed or communicated to any third party. We do not accept any liability if this report is used for an alternative purpose from which it is intended, nor to any third party in respect of this report.

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	e 2 of 35

#### **ACKNOWLEDGEMENT**

DESL places on record its sincere thanks to Bureau of Energy Efficiency (BEE) for vesting confidence in DESL to carry out the assignment "Conducting Baseline energy audit in Indore SME food clusters" under their national project "Supporting National Program on Energy Efficiency in SMEs for Indore (Food) cluster".

As a part of this assignment, work in Indore and Ujjain food cluster was awarded to DESL, and DESL is grateful to BEE for their full-fledged coordination and support throughout the study.

The study team is indebted to Mr. Dinesh Agrawal, Partner for showing keen interest in the energy audit and also thankful to the management of M/s Rama Agro Industries for their wholehearted support and cooperation for the preparation of this Base line energy audit report, without which the study would not have steered to its successful completion. Special thanks to other members of the unit for their diligent involvement and cooperation.

It is well worthy to mention that the efforts being taken and the enthusiasm shown by all the plant personnel towards energy conservation and sustainable growth are really admirable.

Last but not the least, the interaction and deliberation with Mr. Suresh Agrawal, President, Association of Pulses Manufacturers (APM), Indore, technology providers and all those who were directly or indirectly involved throughout the study were exemplary. The entire exercise was thoroughly a rewarding experience for DESL.

#### **DESL Team**

Project Head	Mr. R. Rajmohan Chief Executive Officer
Team leader and co-coordinator	Mr. Suparno R Majumdar
	Consultant
Team Members	Mr. Prabhat Sharma
_	Project Analyst
	Mr. B. Ram Suresh
	Project Analyst

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	e 3 of 35

# **CONTENTS**

E	KECUTIV	E SUMMARY	8
1	INTR	ODUCTION	12
	1.1	Background and Project objective	12
	1.2	Scope of work of Baseline Energy Audit	12
	1.3	Methodology	13
	1.3.1	Boundary parameters	13
	1.3.2	General methodology	13
	1.3.3	Baseline energy audit – field assessment	14
	1.3.4	Baseline energy audit – desk work	15
2	ABO	JT THE MSME UNIT	16
	2.1	Particulars of the unit	16
3	DETA	ILED TECHNICAL FEASIBILITY ASSESSMENT OF THE UNIT	17
	3.1	Description of manufacturing process	17
	3.1.1	Process & Energy flow diagram	17
	3.1.2	Process description	17
	3.2	Inventory of process machines / equipment and utilities	17
	3.2.1	Types of energy used and description of usage pattern	18
	3.3	Analysis of electricity consumption by the unit	20
	3.3.1	Electricity load profile	20
	3.3.2	Sourcing of electricity	22
	3.3.3	Supply from utility	22
	3.3.5	Month wise electricity consumption	23
	3.3	Analysis of thermal consumption by the unit	24
	3.4	Specific energy consumption	25
	3.5	Baseline parameters	25
	3.6	Identified energy conservation measures in the plant	26

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	e 4 of 35

	3.6.1	Electricity supply from grid	26
	3.6.2	Electrical consumption areas	27
	3.6.3	Thermal consumption areas	28
4	EE TE	CHNOLOGY OPTIONS AND TECHNO–ECONOMIC FEASIBILTY	30
	4.1	EPIA 1: Replacement of old and inefficient motors with new energy efficient motors	30
	4.2	EPIA 2: Installation of VFD on Compressor	31
	4.3	EPIA 3: Control of excess air supplied for combustion in hot air generator	31
	4.4	EPIA 4: Insulation of Air dryer	33
5	LIST C	DF VENDORS	34

# List of figures

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	e 5 of 35

Figure 1: General methodology	13
Figure 2: Process flow diagram	17
Figure 3 Energy cost share	19
Figure 4: Energy use share	19
Figure 6: Details of connected load	20
Figure 7: Area wise electricity consumption	21
Figure 8: SLD of electrical load	23
Figure 9: Month wise variation in electricity consumption from different sources	24
Figure 10: Month wise variation in electricity cost	24
Figure 11: Load (kWh) and PF profile	26
Figure 12: Voltage and Current profile	27

# **List of Tables**

Table 1: Details of Unit	C
Table 2: Summary of EPIA	11

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A000	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	e 6 of 35

Table 3 Energy audit instruments	14
Table 4: General particulars of the unit	16
Table 5: Energy cost distribution	18
Table 7: Area wise electricity consumption (estimated)	21
Table 8: Tariff structure	22
Table 9: Electricity consumption & cost	23
Table 10: Overall specific energy consumption	25
Table 11: Baseline parameters	25
Table 12: Diagnosis of electric supply	27
Table 13: Cost benefit analysis (EPIA 1)	30
Table 14: Cost benefit analysis (EPIA 2)	31
Table 15: Cost benefit analysis (EPIA 2)	32
Table 16: Cost benefit analysis (EPIA 3)	33
Table 15 List of empanelled local service providers	3/1

# **ABBREVIATIONS**

# Abbreviations Expansions

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00000560	
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			e 7 of 35

BEE	Bureau of Energy Efficiency
DESL	Development Environergy Services Limited
DG	Diesel Generator
EE	Energy Efficiency
EPIA	Energy Performance Improvement Action
HSD	High Speed Diesel
LT	Low Tension
MD	Maximum Demand
MSME	Micro, Small and Medium Enterprises
MT	Metric Tons
MTOE	Million Tons of Oil Equivalent
PF	Power Factor
SEC	Specific Energy Consumption
SLD	Single Line Diagram
SME	Small and Medium Enterprises

# **EXECUTIVE SUMMARY**

Bureau of Energy Efficiency (BEE) is implementing a project titled "Supporting National Program on Energy Efficiency in SMEs for Indore (Food) cluster". The objective of the project is to provide impetus to energy efficiency initiatives in small and medium enterprises (SMEs) of Indore food cluster in India.

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00000560	
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			e 8 of 35

DESL has been engaged to implement the project in the SME food cluster in Indore (including Ujjain) in Madhya Pradesh. There are about 200 units scattered over Indore and Ujjain. The major products processed in these food industries includes poha (rice flakes) and various types of pulses (dal) – toor, masoor, chana, arahar, moong, etc.

The project awarded to DESL consists of 18 major tasks:

- Conducting pre-activity cluster workshop defining the agenda of this engagement
- > Conducting initial walk through energy audits with in 5 selected units of the cluster
- Identifying and proposing two energy efficient process technologies to BEE
- > Identifying at least 5 local technology/service providers of the above technologies in the cluster
- > Identifying 20 SME units willing to implement and demonstrate the above two technologies
- Assistance to BEE for entering into contract with each of the 20 shortlisted SME units
- Conducting Comprehensive Energy Audits in 20 SME units
- > Development of technology specific case studies (Audio, Visual and Print) for each technology.
- ➤ Developing best operating practices (BOP) document for the top 5 energy equipment/processes in the industry cluster
- ➤ Enumeration of common regularly monitorable parameters at the process level which have impact on energy performance and listing of appropriate instrumentation for the same
- Conducting post energy audits in each of the above 20 units to verify energy savings
- ➤ Verification and submission of relevant documents (Evidence of implementation and commissioning of EE technology) to the BEE
- Assisting BEE in conducting five post energy audits
- > Submission of progress report in hard and soft versions (Word, presentation) to BEE
- Submission of draft document to BEE within seven days from issue of LOI by BEE

## **Brief Introduction of the Unit**

Table 1: Details of Unit

Name of the Unit	M/s Rama Agro Industries
Constitution	Partnership
MSME Classification	Small
No. of years in operation	NA
Address: Registered Office	1/367, Palda, Udyog Nagar, Palda, Indore, Madhya Pradesh
Administrative Office	1/367, Palda, Udyog Nagar, Palda, Indore, Madhya Pradesh
Factory	1/367, Palda, Udyog Nagar, Palda, Indore, Madhya Pradesh
Industry-sector	Food
Products Manufactured	Pulses
Name(s) of the Promoters / Directors	Mr. Dinesh Agrawal.

#### **Baseline Energy Audit**

The study was conducted in 3 stages:

• **Stage 1:** Walk through for assessment of the measurement system and accessibility of measurement points

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			e 9 of 35

- Stage 2: Baseline energy audit, data collection and field measurements for performance evaluation of equipment/ systems, estimation of savings potential, technology assessment and understanding of project constraints
- **Stage 3**: Data analysis, configuration of projects, savings quantification and preparation of baseline energy audit report

#### The production process of the unit

#### The production process description is as follows:

The unit purchases raw pulses from nearby agricultural markets, and in some cases also imports them from abroad. The pulses are cleaned in vibrating cleaners to remove dust and sand particles which come along with the raw pulses from agricultural fields. The outer cover from the cleaned pulses is removed in a rotary shaft covered with emery rolls. The pulses are again cleaned in a vibrating cleaner (Chalne machine) to separate the removed husk from the pulses (dal). The dal (without the husk) is then passed over a screw conveyer where water is sprayed on it. The wet dal is then heated in a dryer to reduce its moisture content and also soften it. From the drier, the dal is conveyed to grinder machine (Chakki) where it is broken down into 2 parts as per requirements. Post breaking the dal is finally cleaned in cleaner machines, packed and dispatched.

It was observed that the unit had 2 sections – raw material (kaccha) and post finishing (pakka). In both these sections, there were one main motor (and one standby) which was operating most of the various machines like fadfadiya, chalne, grinder, elevators, screw conveyer, etc through a common shaft and flat-belt-pulley drives. When a machine was not in operation, the operator just de-coupled the pulley connected to that machine from the common shaft.

#### Identified Energy Performance Improvement Actions (EPIA)

The baseline energy audit covered all the equipment which were in operation during the time of field study. The dal milling process requires both electrical and thermal energy. Diesel is used for generating hot air in a hot air generator and constitutes approximately 17% of the total energy cost of the unit. The balance energy cost is for electrical usage.

Major areas of electrical energy consumption in the unit are raw material section common main motor (kacha counter) and finished material section common main motor (pakka counter).

Measures proposed for reduction of electrical energy consumption include replacement of common main motors of both pakka and kacha counters with energy efficient motors. Measures proposed for reduction of thermal energy consumption include excess air control and skin loss reduction by insulation.

The identified energy performance improvement actions are given in the table below.

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00000560	
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			10 of 35

Table 2: Summary of EPIA

SI. No.	Energy Performance Improvement Action (EPIA)	Annual Electricity Savings kWh / y	Annual fuel Savings HSD (I/ y)	Investment Cost Rs. Lakh	Monetary Energy Cost Savings Rs. Lakh / y	Simple Payback Period Y
1	Replacement of old and inefficient motors with EE motors (Pakka counter motor, 20 HP X 1 number + Kaccha counter motor, 20 HP X 1 number + Emery roll motor, 15 HP X 1 number + Dust collector motor, 20 HP X 1 number with VFD + Polisher motor, 20 HP X 1 number + Elevator motors, 3 HP X 5 numbers)	22,522		4.18	1.41	2.96
2	Installation of VFD on Compressor	3,366		0.95	0.22	4.28
3	Controlling excess air supplied for combustion in dryer	-	888	0.85	0.46	1.84
4	Refurbishing damaged insulation of dryer		724	0.55	0.38	1.46
	Total	25,888	1,612	6.53	2.47	2.64

• With the implementation of these EPIAs, overall cost savings of Rs. 2.47 Lakh can be achieved.

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A0000005	
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			11 of 35

## 1 INTRODUCTION

## 1.1 Background and Project objective

Bureau of Energy Efficiency (BEE) is implementing a project titled "Supporting National Program on Energy Efficiency in MSMEs for Indore (Food) cluster". The objective of the project is to provide impetus to energy efficiency initiatives in small and medium enterprises (SMEs) sector in Indore and Ujjain food cluster in India.

#### The objectives of this project are as under:

- Identifying energy efficient process and technologies that can be implemented by units in the Indore food cluster;
- Identifying 20 SME units within the cluster that are willing to implement and demonstrate the above technologies in their units;
- Facilitating Bureau of Energy Efficiency (BEE), New Delhi to sign tri-partite Memorandum of Understanding (MoUs) with 20 SME units of Indore food cluster (that are willing to implement the energy efficient technologies) and their cluster association;
- Conducting Baseline Energy Audits in 20 SME food units of the Indore food cluster who have signed MoUs with BEE;
- Establishing baseline energy efficiency scenario for the 20 units against which energy savings shall be computed post implementation;
- Facilitating the 20 SME units in implementing the proposed energy efficient technologies in their units;
- Conducting post implementation energy audits in the 20 SME units to establish the actual energy savings in those units;
- Development of technology specific case studies (audio-visual and print) for each technology (during pre-implementation, implementation and post implementation stages).

## 1.2 Scope of work of Baseline Energy Audit

The general scope of work for baseline energy audit is as follows:

#### Data Collection

- Current energy usage (month wise) for all forms of energy from Jan-2015 to Nov-2015 (quantity and cost)
- Data on production for corresponding period (quantity)
- Mapping of process
- List of major equipment and specifications
- Baseline energy measurements for the process / equipment for which energy efficient measures were proposed

#### Analysis:

- Energy cost and trend analysis
- o Energy quantities and trend analysis
- Specific consumption and trend analysis

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			12 of 35

- o Performance evaluation of identified energy consuming equipment / systems
- Quantification of energy cost savings by implementing EE measures / technologies
- Classification of parameters related to EE enhancements such as estimated quantum of energy savings, investment required, time frame for implementation, payback period, re-skilling of existing manpower.

## 1.3 Methodology

## 1.3.1 Boundary parameters

Following boundary parameters were set for coverage of the audit:

- Audit covered all the identified energy intensive areas and equipment for which energy efficiency improvement measures were proposed
- All appropriate measuring systems including portable instruments were used
- The identified measures normally fall under short, medium and long-term measures

#### 1.3.2 General methodology

Following flow chart illustrates the methodology followed for carrying out the project:

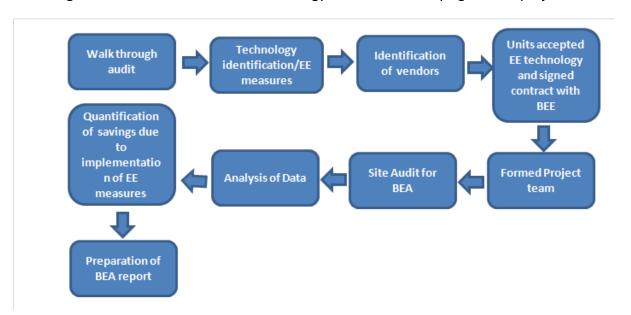


Figure 1: General methodology

The study was conducted in fallowing stages:

Stage 1: Identification of units and conducting walk through energy audits in 5 units to understand the process and its energy intensiveness, identification of energy saving technologies, assessment of the measurement system, proposing energy efficient technologies to BEE and units for acceptance

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			13 of 35

Stage 2: Identification of vendors for implementation of energy efficient technologies and facilitating BEE to sign tripartite MoUs with the units that are willing to implement the EE technology and their cluster association.

Stage 3: Formation of project team for conducting baseline energy audits (BEA) in the units that have signed MoUs with BEE; and conducting BEA in those units – carrying out on-site measurement of energy parameters, collection of historical energy use data for analysis.

Stage 4: Data analysis, quantification of energy savings (in the processes / equipment) post measurements, and preparation of baseline energy audit report.

#### 1.3.3 Baseline energy audit - field assessment

A walk around the plant was carried out before the baseline energy audit with a view to:

- Collect historical energy consumption data
- Obtain cost and other operational data for understanding the impact of energy cost on the unit's financial performance
- Assess the energy conservation potential for the identified EE measures.
- Check for accessibility of measurement points for measurement of energy parameters

The equipment and technologies identified for study are as follow:

- Common main motors of raw material section and finished material section.
- Hot air generator of the drier.

Further activities carried out by the team during BEA study included:

- Preparation of the process and energy flow diagrams
- Study of the system and associated equipment
- Conducting field testing and measurement
- Data analysis for preliminary estimation of savings potential at site
- Discussion with the unit on the summary of findings and energy efficiency measures identified

Baseline audit methodology involved system study to identify the energy losses (thermal / electrical) and proposing solutions to minimize the same. This entailed data collection, measurements / testing of the system using calibrated, portable instruments, analyzing the data / test results and identifying the approach to improve the efficiency. The various instruments used for energy audit are followings:

**Table 3 Energy audit instruments** 

Sl. No.	Instruments	Make	Model	Parameters Measured
1	Power Analyzer – 3	Enercon and	AR-5	AC Current, Voltage, Power Factor,
	Phase (for un balanced Circuto			Power, Energy, Frequency, Harmonics
Load) with 3 CT and 3				and data recording for minimum 1 sec

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00000560	
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			14 of 35

Sl. No.	Instruments	Make	Model	Parameters Measured
	PT			interval
2	Power Analyzer – 3	Elcontrol	Nanovip	AC Current, Voltage, Power Factor,
	Phase (for balance load)	Energy		Power, Energy, Frequency, Harmonics
	with 1 CT and 2 PT			and data recording for minimum 2 sec
				interval
3	Flue Gas Analyzer	Kane-May	KM-900	O2%, CO2%, CO in ppm and Flue gas
				temperature, Ambient temperature
4	Digital Temp. &	Testo	610	Temp. & Humidity
	Humidity meter			
5	Vane Type Anemometer	Testo	410	Air velocity
6	Digital Infrared	Raytek	Minitemp	Distant Surface Temperature
	Temperature Gun			

## 1.3.4 Baseline energy audit - desk work

Post audit off-site work carried out included:

- Revalidation of all the calculations for arriving at the savings potential.
- Quick costing based on DESL's database or through vendor interactions as required.
- Configuration of individual energy performance improvement actions.
- Preparation of draft audit report.

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			15 of 35

# 2 ABOUT THE MSME UNIT

# 2.1 Particulars of the unit

Table 4: General particulars of the unit

S. No	Particulars	Details
1	Name of the unit	M/s Rama Agro Industries
2	Constitution	Private Limited
3	Date of incorporation / commencement of business	NA
4	Name of the contact person  Mobile/Phone No.	Mr. Dinesh Agrawal +91 – 9893295688, +91-9827031551
	E-mail ID	NA
5	Address of the unit	1/367, Palda, Near Udyog Nagar, Palda,Indore, Madhya Pradesh
6	Industry / sector	Food
7	Products manufactured	Pulses
8	No. of operational hours	12
9	No. of shifts / day	1
10	No. of days of operation / year	330

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	16 of 35

## 3 DETAILED TECHNICAL FEASIBILITY ASSESSMENT OF THE UNIT

## 3.1 Description of manufacturing process

#### 3.1.1 Process & Energy flow diagram

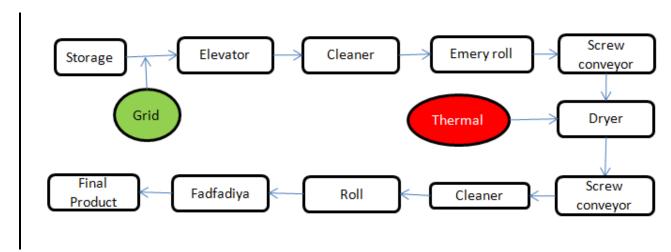


Figure 2: Process flow diagram

#### 3.1.2 Process description

M/s Rama Agro Industries is a pulse (dal) milling unit .The process description is as follows:

The unit purchases raw pulses from nearby agricultural markets, and in some cases also imports them from abroad. The pulses are cleaned in vibrating cleaners to remove dust and sand particles which come along with the raw pulses from agricultural fields. The outer cover from the cleaned pulses is removed in a rotary shaft covered with emery rolls. The pulses are again cleaned in a vibrating cleaner (Chalne machine) to separate the removed husk from the pulses (dal). The dal (without the husk) is then passed over a screw conveyer where water is sprayed on it. The wet dal is then heated in a dryer to reduce its moisture content and also to soften it. From the drier, the dal is conveyed to grinder machine (Chakki) where it is broken down into 2 parts as per requirements. Post breaking, the dal is finally cleaned in cleaner machines, packed and dispatched.

It was observed that the unit has 2 sections – raw material (kaccha) and post finishing (pakka). In both these sections, there were one main motor (and one standby) which was operating most of the machines like fadfadiya, chalne, grinder, elevators, screw conveyer, etc through a common shaft and flat-belt-pulley drives. When a machine was not in operation, the operator just de-coupled the pulley connected to that machine from the common shaft.

## 3.2 Inventory of process machines / equipment and utilities

Major energy consuming equipment in the plant are:

• Main common motor of raw material counter (Kacha counter): A common motor operates the raw material common shaft to which most of the machines in that section are coupled

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			17 of 35

- through flat belts and pulley drives. Various machines connected to this common shaft are elevators (8 numbers), screw conveyer (1 number), and cleaners (4 numbers)
- **Gravity:** Gravity machine is used in raw material section. Dal in raw material section is processed in gravity machine after initial cleaning. This machine has a separate motor.
- Roll: Emery rolls are used for removing the outer cover of the dal in kaccha section and for fine polishing the dal in pakka section. Both the rolls are operated using individual motors of 15 HP each.
- Main common motor of finished material counter (Pakka counter): A common motor
  operates the finished material common shaft to which most of the machines in that section
  are coupled through flat belts and pulley drives. Various machines connected to this
  common shaft are 13 Elevators, 6 cleaners with dust collecting fans, 2 grinders (chakki) 1dust
  collecting blower and one fadfadiya.
- **Polisher:** Polisher is used for polishing the dal at final stage. It has a separate motor.

## 3.2.1 Types of energy used and description of usage pattern

Both electricity and thermal energy are used in different processes. The overall energy use pattern in the unit is as follows:

- Electricity is obtained from only one source grid:
  - o From the Utility, M.P. Paschim Kshetra Vidyut Vitaran Co. Ltd
- Thermal energy is used for following applications:
  - o Diesel in hot air generator of dryer

Total energy consumption pattern for the period Jan-15 to Dec-15, from different sources are as follows:

**Table 5: Energy cost distribution** 

Particular	Rs. (Lakh)	% of Total	MTOE	%Total
Grid –Electricity	7.3	69%	10.03	62%
Thermal- Diesel	3.2	31%	6.10	38%
Total	10.6	100%	16.13	100%

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	18 of 35

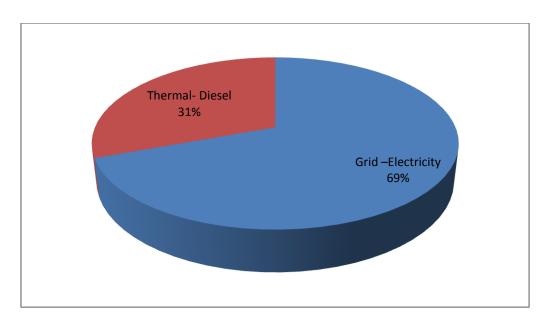


Figure 3 Energy cost share

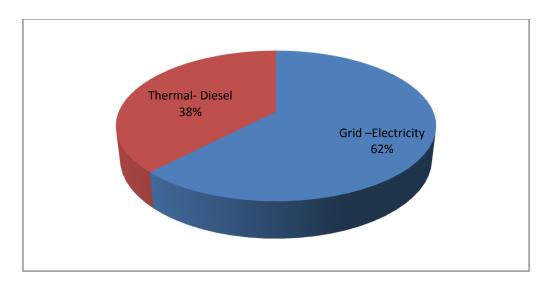


Figure 4: Energy use share

## Major observations are as under:

- The unit uses both thermal and electrical energy for production. Electricity is sourced from the grid. Thermal energy consumption (diesel) is in hot air generator for generation of hot air which is used for drying the dal in dryer.
- Diesel used in hot air generator accounts for 31% of the total energy cost and 38% of overall energy consumption.
- Electricity used in the process accounts for 69% of the energy cost and 62% of overall energy consumption.

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page	19 of 35

## 3.3 Analysis of electricity consumption by the unit

#### 3.3.1 Electricity load profile

Following observations have been made from the utility inventory:

- The plant and machinery load is 123 kW
- The single phase load is about 1 kW (for lighting and office equipment like ceiling fans, computer etc)

A pie chart of the entire connected load is shown in the figure below:

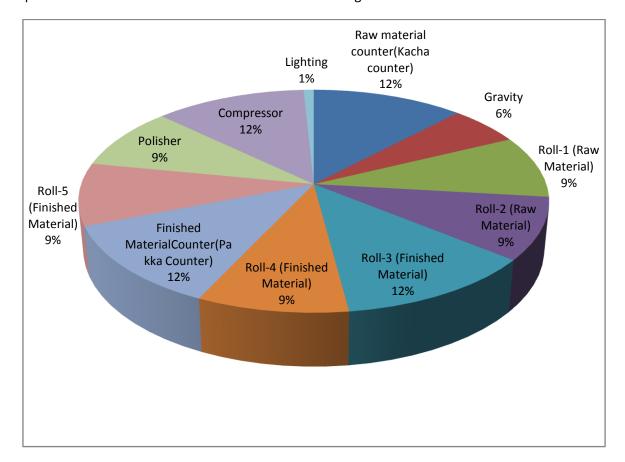


Figure 5: Details of connected load

As shown in the pie chart, the Raw Material Counter Motor (kacha counter), Gravity, Roll-1, Roll-2, Roll-3, Roll-4, Roll-5, Finished Material Counter Motor, Polisher, Compressor and Lighting account for 12%, 6%, 9%, 9%, 12%, 9%, 9%, 12%, 9%, 12% and 1% of connected load respectively.

An analysis of area wise electricity consumption has been done to quantify the electricity consumption in individual processes. The area wise energy consumption details are shown as under:

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			20 of 35

Table 6: Area wise electricity consumption (estimated)

Particulars	Percentage
Raw material counter(Kacha counter)	13.40
Gravity	12.02
Roll-1 (Raw Material)	11.73
Roll-2 (Raw Material)	7.04
Roll-3 (Finished Material)	7.04
Roll-4 (Finished Material)	8.21
Finished MaterialCounter(Pakka Counter)	13.12
Roll-5 (Finished Material)	4.69
Polisher	12.96
Compressor	8.43
Lighting	1.36
Total	100.00

This is represented graphically in the figure below:

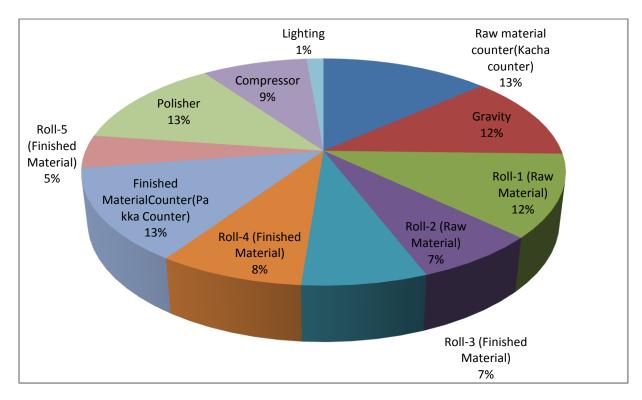


Figure 6: Area wise electricity consumption

There is a small difference between the estimated energy consumption and actual consumption recorded (<1%). This is attributed to assumptions made on operating load (based on measurement), diversity factor and hours of operation (based on discussion with plant maintenance).

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			21 of 35

## 3.3.2 Sourcing of electricity

The unit is drawing electricity from one source - grid:

- Utility (M.P. Paschim Kshetra Vidyut Vitaran Co. Ltd) through regulated tariff
- There is no DG set in the unit

As there is no DG in the unit, so the grid electricity accounts for 100% of electricity cost. It is approximately Rs. 7.34 Lakh per annum.

## 3.3.3 Supply from utility

Electricity is supplied by M.P. Paschim Kshetra Vidyut Vitaran Co. Ltd. The unit has one LT energy meter provided by the distribution company within its premises. Details of the supply are as follows:

a) Power Supply : 440 V line b) Contract Demand : 149 HP c) Nature of Industry : LT – G

The tariff structure is as follows:

**Table 7: Tariff structure** 

Particulars	Tariff Structure	
Present energy charge	5.74	Rs./kWh
Electricity duty	0.5	Rs./kWh
TOD rebate	0.87	Rs./kWh
TOD surcharge	0.24	Rs./kWh
Power factor surcharge	0.11	Rs./kWh

(As per Oct-2015 bill)

The single line diagram of electrical distribution system is shown in the figure below:

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			22 of 35

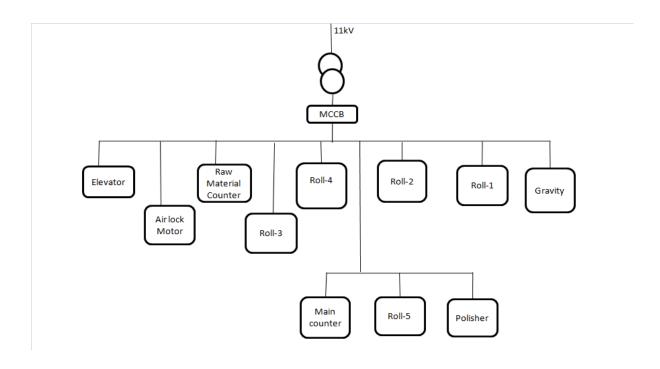


Figure 7: SLD of electrical load

## **Power factor**

The power factor of the unit varied from 0.77 to 0.97 according to electricity bill. However, during the energy audit study, measurement of the power factor was done by logging on the main incomer. The average power factor measured was found to be 0.99.

## 3.3.5 Month wise electricity consumption

Month wise total electrical energy consumption from different sources is shown as under:

**Table 8: Electricity consumption & cost** 

Months	kWh	Rs./month
Jan-15	10,996	80,761
Feb-15	9,686	73,181
Mar-15	9,380	19,816
Apr-15	10,624	27,837
May-15	5,634	10,067
Jun-15	9,720	61,138
Jul-15	10,026	78,566
Aug-15	10,692	90,748
Sep-15	10,422	86,054
Oct-15	10,020	83,216
Nov-15	9,720	61,138
Dec-15	9,720	61,138
Total	116,640	733,660

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			23 of 35

The month wise variation in electricity consumption is shown graphically in the figure below:

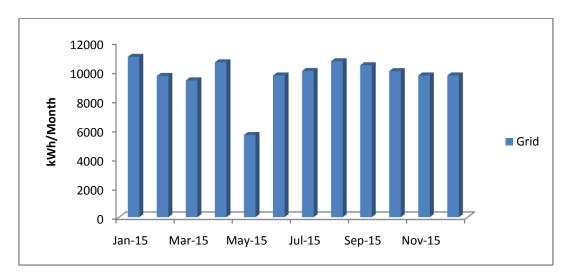


Figure 8: Month wise variation in electricity consumption from different sources

As shown in figure above, the consumption of electrical energy was on the higher side during the months of Jan, Jul, Aug, and Sep 2015. However, the electricity consumption during the month of May 2015 was less, because the production during that month was low. The corresponding month wise variation in electricity cost is shown graphically in the figure below:

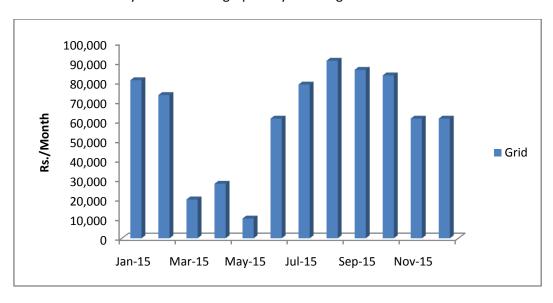


Figure 9: Month wise variation in electricity cost

## 3.3 Analysis of thermal consumption by the unit

Fuel used in the hot air generator is diesel. Average annual diesel consumption is 3,116 liters which accounts to Rs. 1.62 Lakh.

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			24 of 35

## 3.4 Specific energy consumption

Annual production data was provided by the unit. Based on the available information, various specific energy consumption parameters have been estimated as shown in the following table.

Table 9: Overall specific energy consumption

Parameters	Unit	Value
Annual grid electricity consumption	kWh	116,640
Annual thermal energy(diesel) consumption	1	6,230.04
Annual energy consumption; MTOE	kgOE	16,079.66
Annual energy cost	Lakh Rs.	10.58
Annual production	MT	4,055.37
SEC; Electrical	kWh/MT	28.76
SEC; Thermal	L/MT	1.54
SEC; Overall	kgOE/MT	3.97
SEC; Cost Based	Rs./MT	260.80

Basis for estimation of energy consumption in terms of tons of oil equivalent are as follows:

Conversion Factors

 $\circ \quad \text{Electricity from the Grid} \qquad : 860 \text{ kCal/KWh} \\ \circ \quad 1 \text{kgOE} \qquad : 10,000 \text{ kCal} \\ \text{GCV of Diesel} \qquad : 11,840 \text{ kCal/ kg} \\ \text{Density of HSD} \qquad : 0.8263 \text{ kg/l}$ 

CO<sub>2</sub> Conversion factor

Grid : 0.89 kg/kWh
 Diesel : 3.07 tons/ ton

## 3.5 Baseline parameters

Following are the general baseline parameters, which have been considered for techno-economic evaluation of various identified energy cost reduction projects, as well as for the purpose of comparison after implementation of the projects. The rates shown are the landed rates.

Table 10: Baseline parameters

Table 10. baseline parameters		
Parameters	Unit	Value
Electricity rate	Rs./ kWh	5.74
Weighted average electricity cost	Rs./ kWh	6.59
Annual operating days per year	days	330
Annual operating hours per day	h	12
Production	Quintals	4,0553.68
GCV of grid electricity	kCal/kWh	860
GCV of Diesel	kCal/kg	11,840
Density of Diesel	kg/l	0.8263
CO <sub>2</sub> emission factor - grid	kg/kWh	0.89
CO <sub>2</sub> emission factor - wood	tons/ton	1.12

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			25 of 35

# 3.6 Identified energy conservation measures in the plant

## **Diagnostic Study**

A detailed study was conducted during BEA in the unit. Observations regarding energy performance of various processes / equipment were recorded, and ideas of EPIAs were developed. Summary of key observations is as follows:

## 3.6.1 Electricity supply from grid

The electrical parameters at the main electrical incomer feeder from M.P.Paschim Kshetra Vidyut Vitaran Co. Ltd supply of the unit was recorded by using the portable power analyzer instrument.

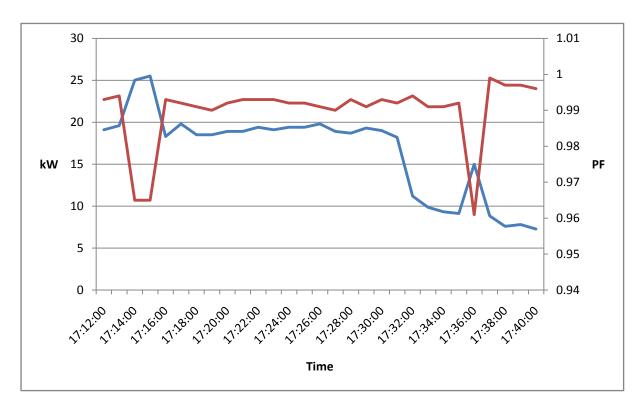


Figure 10: Load (kWh) and PF profile

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			26 of 35

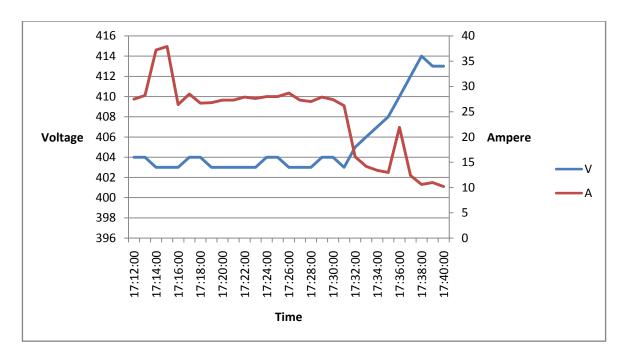


Figure 11: Voltage and Current profile

Following observations have been made:

Table 11: Diagnosis of electric supply

Name of Area	Present Set-up	Observations during field Study & measurements	Ideas for energy performance improvement actions
Electricity Demand	M.P.Paschim Kshetra Vidyut Vitaran supplies the required power to the unit through a transformer. The unit has a LT connection. The contract demand of the unit is 149 H.P.	As per the electricity bill analysis, it was found that the Electrical tariff was Rs. 6.59/ kWh; and the PF according to the electricity bill was about 0.97.	No EPIAs suggested.
Power Factor	Unit has an LT connection and billing is in kWh. PF paid by the unit is as per the utility bill.	The average PF found during the measurement was 0.97 and maximum was measured as 1.	No EPIAs suggested.
Voltage variation	The unit has no separate lighting feeder and no servo stabilizer for the same.	The average voltage of the unit was 405 V.	No EPIAs suggested.

## 3.6.2 Electrical consumption areas

The equipment-wise consumption of electrical energy was measured in consultation with the unit. This is indicated in Table 6 of this report. Around 99% of energy consumption is for carrying out dal milling operations and about 1 % is for lighting.

Details of the observations, measurements conducted and ideas generated for energy conservation measures are as follows:

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			27 of 35

Name of Area	Present Set-up	Observations during field Study & measurements			Proposed Energy performance improvement actions
Main common motor of Raw material	The main common motor for raw material counter is of 20 H.P. 8 Elevators, 1 screw	Study was condumotor of raw n BEA. The results of the	naterial c	ounter during	
counter (kacha counter)	conveyor and 4 cleaners with fans are connected to this motor through a common shaft and flat belts and pulleys.	Machine Raw material counter	Avg. kW 7.89	Avg. PF 0.96	
Main common motor of Finished	The motor common motor for finished material counter is of 20 H.P. 13 Elevators, 6	Study was condumotor of finish during BEA. The results of the	hed mat	erial counte	
material counter	cleaners with fans, 2 grinders (chakki) one	Machine	Avg. kW	Avg. PF	
(Pakka counter)	fadfadiya machine and dust collecting blower are connected to this motor through a	Finished material counter	10.8	1.00	
	common shaft and flat belts and pulleys.				
Roll	There are five roll machines. They constitute 54% of total connected load.	At the time of B operation. The powas done. The results of the	ower anal	ysis of this role as below:	
		Machine Roll	<b>Avg. kW</b> 6.91	<b>Avg. PF</b> 0.97	
FD fan of Dryer	FD fan is used to supply hot air to the dryer. The fan motor was rated for 7.5 HP.	The power meas was conducted do The results of the Machine	urements uring BEA.	of this FD fai	n No EPIAs suggested on FD fan
Polisher	Polisher is used for processing the finished dal	The power analy conducted during The results of the	the BEA.	•	s Replacement of old motor with EE motor
		<b>Machine</b> Polisher	<b>Avg. kW</b> 9.54		

## 3.6.3 Thermal consumption areas

As discussed in earlier sections, about 31% of total energy cost of the plant and 38% of the total energy usage was in the hot air generator of the dryer. The details of present set-up, key observations made and potential areas for energy cost reduction have been mentioned in the table below:

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			28 of 35

Name of Area	Present Set-up	Observations during field Study & measurements	Proposed Energy performance improvement actions
Hot air Generator	hot air generator is diesel.	The $O_2$ level in flue gases coming out of the hot air generator was 13% approx. This reflects high amount of excess air supplied than required for efficient combustion. This also	. Control of excess air supplied for combustion in hot air generator
Dryer	Dryer is used for drying the dal	During the field study, the surface temperature of the dryer was found to be 78.4°C which is high. This results in loss of heat from surface of dryer due to radiation and convection.	Insulation of dryer is proposed

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0
Prepared by: DESL	Date: 25-05-2016			29 of 35

## 4 EE TECHNOLOGY OPTIONS AND TECHNO-ECONOMIC FEASIBILTY

During BEA of the plant, all energy consuming equipment and processes were studied. The analysis of all major energy consuming equipment and appliances were carried out, which have been already discussed in earlier sections of this report.

Based on the analysis, Energy Performance Improvement Actions (EPIAs) have been identified which are discussed below:

# 4.1 EPIA 1: Replacement of old and inefficient motors with new energy efficient motors

## **Technology description**

The new EE motors are more efficient than the old several times re-wounded motors. They consume less power than the old motors resulting in energy savings.

#### Study and investigation

The unit has old and re-wounded motors which include raw material counter motor, finished material counter motor, emery roll motors, dust collector blower motor, polisher motors, etc.

#### **Recommended action**

It is recommended to replace these motors with new energy efficient motors. The cost benefit analysis for this energy conservation measure is given below:

Table 12: Cost benefit analysis (EPIA 1)

14010 ==1 0001 00110111 41141/010 (=: 11 = )			
Particulars	Units	As Is	To Be
Rated capacity of main motor - Pakka counter (20 HP X 1	HP	20	20
number)			
Rated capacity of main motor - Kaccha counter (20 HP X 1	HP	20	20
number)			
Rated capacity of Emery Roll Motor (15 HP X 1 number)	HP	15	15
Rated capacity of Dust collector motor (20 HP X 1 number); to	HP	20	20
be replaced with EE motor and VFD			
Rated capacity of Polisher Motor (20 HP X 1 number)	HP	20	20
Rated capacity of 5 number of elevators (3 HP each X 5	HP	15	15
numbers)			
Total kW of all motors	kW	82.06	82.06
Total power consumed by all the motors	kW	56.87	51.19
Running hours per day	h / day	12	12
Running daya per year	days / y	330	330
Total energy consumption	kWh / y	225,221	202,699
Total energy savings per year	kWh / y		22,522
Cost of electricity	Rs. / kWh	6.26	6.26
Total monetary savings per year	Rs. / y		140,989
	Rs. Lakh / v		1.41

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			30 of 35

Total Investment for EE motors and VFD for dust collector motor (20 HP X 1 number + 20 HP X 1 number + 15 HP X 1	Rs. Lakh	4.18
number + 20 HP X 1 number with VFD + 3 HP X 5 numbers)		
Simple payback period	У	2.96

## 4.2 EPIA 2: Installation of VFD on Compressor

#### **Technology description**

Installation of VFD on the compressor varies the speed of compressor motor according to the load requirements which results in reduction of average power consumption.

#### Study and investigation

The unit has a screw compressor of 20 H.P rating for supplying compressed air for various machines

#### **Recommended action**

It is recommended to install VFD on the compressor. The cost benefit analysis for this energy conservation measure is given below:

Table 13: Cost benefit analysis (EPIA 2)

Parameters	Unit	As Is	To Be
Motor rating	kW	15	15
Average power consumption	kW	13	11.48
No of operating hours per day	h / day	8	8
Operating days per year	days / y	330	330
Average electricity consumption per year	kWh / y	33,660	30,294
Annual electricity savings per year	kWh / y	3,366	
W. average electricity tariff	Rs. / kWh	6.	59
Annual monetary savings	Rs. Lakh / y	0.	22
Estimate of Investment	Rs. Lakh	0.	95
Simple payback	у	4.	28

# 4.3 EPIA 3: Control of excess air supplied for combustion in hot air generator

## **Technology description**

It is necessary to maintain optimum excess air levels in combustion air supplied for complete combustion of the fuel in hot air generator of dryer. The excess air levels are calculated based on oxygen content in the flue gases. The theoretical air required for combustion of any fuel can be estimated from the ultimate analysis of the fuel. All combustion processes require a certain amount of excess air in addition to the theoretical air supplied. Excess air supplied needs to be maintained at optimum levels, as too much of excess air results in excessive heat loss through the flue gases.

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			31 of 35

Similarly, too little excess air results in incomplete combustion of fuel and formation of black colored smoke in flue gases.

In the diesel fired hot air generator, fuel is fired with too much of excess air as can be estimated from the high amount of oxygen percentage in the flue gases. This results in formation of excess flue gases, taking away the heat produced from the combustion and increasing fuel consumption. This also results in formation of excess GHG emissions. It is suggested to control the combustion air being supplied by the induced draft fan (common ID and FD fan) by installing a flue gas analyzer on the flue gas duct and setting the oxygen content in flue gas to 3.5 to 4% by fixing the air-fuel ratio by manually adjusting the combustion air suction damper and maintaining fixed damper positions for different quantities of hot air generation requirements.

#### Study and investigation

At the time of BEA, it was found that there was no proper measurement and control system installed to maintain the optimum excess air levels. Fuel was fired by the existing burner installed on the hot air generator and no combustion air flow control mechanism was in place for maintaining proper combustion of the fuel. It was found that the oxygen level in the flue gases of the hot air generator was 13% which indicates very high excess air levels resulting in high heat loss due to dry flue gas from the hot air generator.

#### **Recommended action**

Since the unit is using diesel fired hot air generator, the control of excess air is recommended by installing on-line flue gas (oxygen) level indicator on the flue gas duct and setting the oxygen content in flue gas to 3.5 to 4% by fixing the air-fuel ratio by manually adjusting the combustion air suction damper and maintaining fixed damper positions for different quantities of hot air generation requirements.

As a thumb rule, reduction in every 10% of excess air will save 1% in specific fuel consumption. The cost benefit analysis of energy conservation measure is given below:

Table 14: Cost benefit analysis (EPIA 2)

Parameters	UOM	Present	Proposed
Oxygen level in flue gas	%	13.00	3.50
Excess air control	%	162.50	20.00
Flue gas temperature	°C	111.00	111.00
Savings in fuel With every 10% reduction in excess air leads to saving			
fuel consumption by 1%			L%
Fuel (HSD) consumption per year	I/y	6,230	5,342
Annual Saving in fuel consumption	I / y		888
Cost of fuel	Rs. / I	52.00	52.00
Savings in fuel cost per year	Rs. Lakh / y		0.46
Running load of blower	kW	4.12	4.12
Operating hours per year	h / y	3,300	3,300
Electrical energy consumed per year	kWh / y	13,601	13,601

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			32 of 35

Savings in electrical energy per year	kWh / y	-
Savings in terms of cost of electrical energy per	Rs. Lakh / y	-
year		
Total savings per year	Rs. Lakh / y	0.46
Estimated investment	Rs. Lakh	0.85
Simple payback period	у	1.84

# 4.4 EPIA 4: Insulation of Air dryer

## Technology description

Insulating the surface of dryer reduces the radiation and convection losses from the dryer surface which in turn helps in saving of fuel fired in the hot air generator.

## Study and investigation

The unit has a dryer for drying the dal. The skin temperature of the dryer was measured, which was found to be approximately 78°C at some locations.

#### **Recommended action**

It is recommended to repair and re-insulate the damaged insulation portions of the dryer surface to prevent convection and radiation losses. The cost benefit analysis for this energy conservation measure is given below:

Table 15: Cost benefit analysis (EPIA 3)

Particulars	Unit	As is	To be	
Length	m	1.27	1.27	
Height	m	0.50	0.50	
Area	m²	2.54	2.54	
Surface Temperature	°C	78.40	29.20	
Ambient Temperature	°C	19.20	19.20	
Running hours per day	h / day	22.00	22.00	
Operating days per year	days / y	125.00	125.00	
Total heat loss per hour from surface of hot air	kCal / h	1,949	267	
generator due to radiation and convection				
Energy savings per hour by insulating hot air generator	kCal / h	1,682		
surface				
Heat loss reduction per year by insulating the surface	kCal / y	4,62	5,691	
of hot air generator				
Annual savings in fuel	I / y	724		
Annual monetary savings	Rs. Lakh / y	0.38		
Investment estimated	Rs. Lakh/ y	0.55		
Payback	у	1.46		

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A00	00005605
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016			33 of 35

# **5 LIST OF VENDORS**

The details of empanelled local service providers with Bureau of Energy Efficiency, Ministry of Power, GoI for energy equipments are given in the table below:

Table 16 List of empanelled local service providers

S.No.	Name of Agency	Address	Name of Contact Person	Contact Number & Email ID	Technology Supplied
1	Bharmal Traders	20, Udhyog Puri, Nemawar Road, Indore, MP	Mr. Hatim Ali	9827023499; sales@bharmaltraders.com	Electrical & Thermal Engineering (Installation and commissioning)
2	V K Four Agencies Pvt. Ltd	9, Mangal Compound, MR- 11, Near BMW / Jaguar Showroom, Dewas Naka, A.B.Road, Indore - 452010. MP	Mr. Kayton Thakkar / Mr. P.K.Jakhetia / Mr. Yogesh Jog	0731 - 4064919, 4065918, 4041603; Vk4apl@gmail.com, vkfourapl@airtelmail.in	ABB make motors, VFDs, Starters, Air compressors (Indo-air make), Pumps (KSB), spares
3	Prithvi Power Engineers Pvt. Ltd.	19/4, West Patel Nagar, New Delhi - 110008	Mr. Abhishek Vigh	0120-425688; prithvipowers@yahoo.com	O2 analyzers, VFDs (Yaskawa make), Control systems
4	Lloyd Insulations (India) Ltd.	Punjstar Premises, 2 Kalkaji Industrial Area, New Delhi - 110019	Mr. K.K.Mitra	011-30882874, 30882877; kk.mitra@lloydinsulation.com, lloyd@del2.vsnl.net.in	Insulation and Refractories
5	Wesman Thermal Engineering Processes Pvt. Ltd.	Wesman Centre, 8 Mayfair Road, Kolkata - 700019	Mr. Malay Ghosh	033-22908050; malay- ghosh@wesman.com	Gas burners, PLC based combustion control system, waste heat recovery, VFDs, Electrical Panels
6	Automation & general electric co.	Plot no. 151, A/B Scm, No. 94, Piplayahna Square (near ocean motor), Indore- 452001; MP	Mr. Ashish Patidar	08458860001; 0731- 8963996399; patidar@ageco.in	Electric motors - Havells and other makes
7	Yash Engineering & Services	151, Nyay Nagar, Sukhliya, Indore, MP	Mr. Yatendra Hande	0731-4032731; yashenggservices@gmail.com	Air compressor, VFD on air compressors

Client Name	Bureau of Energy Efficiency (BEE) Project No.		9A000005605		
Project Name	"Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"			0	
Prepared by: DESL	Date: 25-05-2016			Page 34 of 35	

8	Patel Brothers	97, Ninas Choraha, Ujjain, MP	Mr. Khushwant Patel	0734-2551135; patelbrosujn@yahoo.co.in	Engineering, Installation and commissioning
9	Digital Marketing Systems Pvt. Ltd.	122, Kanchan Bagh, Indore - 452001, MP	Mr. Prafulla Jain	0731-3046800; prafulla@digitalcontrols.org	VFDs, PID controllers
10	PM Projects & Services Pvt. Ltd.	14-B, Ratlam Kothi, Near Hotel Omni Palace, Indore - 452001, MP	Mr. Milind Hardikar	09826052924; 0731-4046265; info@pmprojectsindia.com	Engineering, Design, Installation and commissioning; Thermal heating system, Automation
11	Emerald Infrastructure	76/24, Maksi Road Industrial Area, Behind R.C.Tiles, Ujjain - 456010, MP	Mr. Dharmendra Sharma	0734-2525896; 09926067886; dharm.sharmaa@gmail.com	Engineering, Fabricator, Installation & commissioning

Client Name	Bureau of Energy Efficiency (BEE)	Project No.	9A0000005605	
Project Name	Project Name "Supporting national program on Energy Efficiency in SMEs for Indore(Food) cluster"		Rev.	0
Prepared by: DESL	Date: 25-05-2016		Page 35 of 35	