## Training Workshop for Financial Institutions on Energy Efficiency Financing - Vijayawada

Vijayawada | 15-16 November 15<sup>th</sup> and 16<sup>th</sup>, 2018



The Bureau of Energy Efficiency (BEE) in collaboration with the State Energy Conservation Mission (SECM), Govt. of Andhra Pradesh and the Indian Banks' Association (IBA) organized the "Training Workshop for Financial Institutions on Energy Efficiency Financing in India" on 15<sup>th</sup> and 16<sup>th</sup> November, 2018 at Vijayawada. The International Finance Corporation (IFC) extended the technical support to the workshop, as part of IFC's Eco-Cities program in India, supported by the European Union (EU).





The workshop was inaugurated by Mr. Chandra Shekhara Reddy, CEO, SECM, Dept. of Energy, I&I, Govt. of A.P. in the presence of Ms. Sakshi Verma of World Bank Group and Mr. Atul Gautam, Senior Advisor of Indian Banks Association. Mr. Reddy spoke on the need for adopting energy efficiency (EE) measures, the huge EE investment potential which exist in the country and also detailed on the initiatives taken by BEE and SECM for promoting EE financing.

The workshop in Vijayawada was attended by 28 participants from 11 different banks and 1 NBFC represented mostly by credit officers, risk officers, and/or project appraisal officers.

The two-day training workshop provided an insight on the technical and economic characteristics of EE projects, various business models likes ESCO models, technical and financial appraisal of EE projects, measurement and verification (M&V) of EE projects. The workshop was also a platform for the participants to interact with energy-efficiency experts, policy-makers, etc. The workshop included a site visit to Lanco Kondapalli Power Plant wherein the plant officials highlighted EE initiatives undertaken and participants were also taken to plant visit to show the measures undertaken. The participants showed great interest on understanding the EE initiatives and different plant operations.

Prior to the Vijayawada workshop, BEE had organized four Training of Trainers (ToT) and thirteen individual training workshops which were attended by around 500 executives from Banks and NBFCs. BEE and IFC will conduct 7 more workshops in different cities in India over the period of next 3-4 months.